# THE WINTER SHOW

A Benefit for East Side House



# THE WINTER SHOW

A Benefit for East Side House Settlement

Dear Friend,

The Winter Show has been America's leading art, antiques, and design fair for 66 years! Join us in the 66th edition of our award-winning catalogue and reach our carefully targeted audience—25,000 affluent buyers of luxury goods from the worlds of industry, media, culture, and the arts. With categories that include antiques and fine art, interior design, architecture, real estate, luxury retail, fairs, auctions, insurance, philanthropy, and finance, the catalogue is the go-to sourcebook for a knowledgeable and sophisticated audience with taste and means.

#### **Benefits to Catalogue Advertisers:**

- SPECIAL INVITATION! Reserve NOW for a 10% discount! Deadline September 27, 2019.
- OR reserve a full-page ad at full price and receive two tickets (value of \$600) to the Opening Night Party on January 23, 2020.
- Your ad in the beautifully printed and widely-cited catalogue, distributed
  to all attendees of The Winter Show, and additional year-round
  exposure in the digital catalogue (with links to all advertiser websites)
  posted on the Fair's website.
- 20 complimentary Run-of-Show tickets (does not include Opening Night) will be distributed, with our compliments, to all advertisers for sharing with clients, colleagues, and friends.
- Support one of the city's most effective non-profits, East Side House Settlement. By advertising with us, you contribute to the venerable community-based organization in the South Bronx, dedicated to helping over 10,000 individuals improve their lives each year. In 2019, East Side House was named a Charity Navigator 4-Star charity for the eighth consecutive year.
- A favorite of collectors, museum curators, and interior designers, The
  Winter Show highlights a dynamic mix of works dating from ancient
  times through the present day. Each object on display is vetted for
  authenticity, date, and condition to ensure that buyers can purchase
  with confidence.

#### Highlights of the 66th Winter Show:

- Held at the **Park Avenue Armory** from January 24 February 2, the Fair features **70 of the world's leading experts** in the fine and decorative arts.
- The Opening Night Party on January 23 ranks among the top 10 charity events in New York and the Fair's visitors make it one of the city's 15 top annual events in attendance. This year Pamela & David Ford will be presented with an award for their unwavering dedication to and work on behalf of historic preservation, education, and the arts. Chubb returns again this year as the lead sponsor of The Winter Show, marking 24 years of steadfast support.
- The 2020 loan exhibition, *Unrivaled*, will be presented by The Hispanic Society Museum & Library, curated by Philippe de Montebello and Peter Marino, and featuring works by Velásquez, El Greco, Goya, and Sargent, among others.
- Once again, the Fair will honor distinguished Design Co-Chairs: acclaimed interior designers Amelia Handegan and Brian J. McCarthy, and awardwinning architect Annabelle Selldorf.
- Young Collectors Night, on January 30, will again be sponsored by New York magazine.
- Please contact me directly or scroll down for detailed information outlining the rewards of advertising with us, and be a part of New York's most prestigious, elegant, and generous Fair!

Sincerely,

Jill A. Bossert

Director of Advertising Sales The Winter Show Catalogue jbossert@nyc.rr.com 718-222-5020 wintershowadvertising.com



## MAKING A STATEMENT

Strong attendance, excellent sales, corporate underwriting, and advertiser support have made **The Winter Show** America's leading art, antiques, and design fair for over 65 years.

Join us in our 66th edition of The Winter Show catalogue and reach our carefully targeted audience—25,000 affluent buyers of luxury goods from the worlds of industry, culture, and the arts. The official publication of the Fair, the catalogue is distributed to all attendees.

Held in New York City at the Park Avenue Armory from January 24 – February 2, 2020, the Fair features 70 renowned experts from around the world. Discover incomparable works of art and fascinating objects dating from ancient times to the present day.

thewintershow.org

## SPECIAL INVITATION!

Reserve now for a 10% discount.

Deadline September 27, 2019.

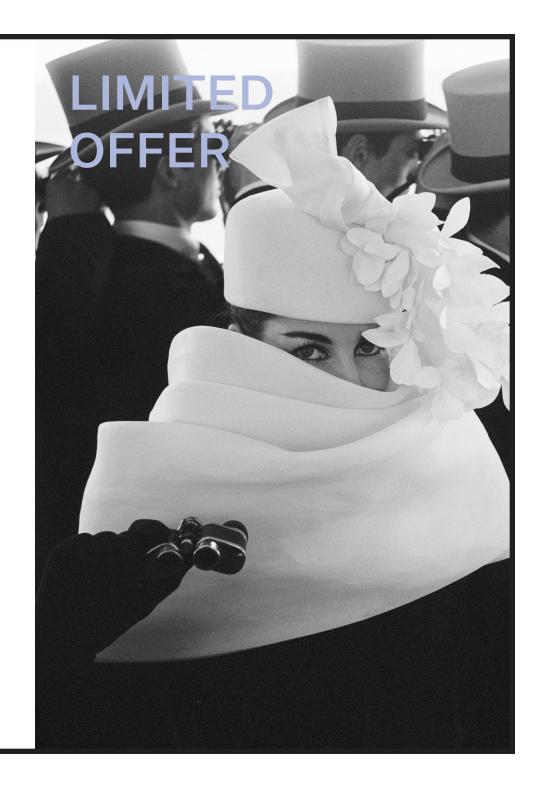
Benefits to Catalogue Advertisers:

Reserve a Full-page Ad at full price and receive **2 Patrons tickets** for 7 PM entry **to the Opening Night Party** on January 23 (a value of \$600).

Year-round exposure in the online flip-page version of the catalogue (with links to all advertiser websites) to be posted on The Winter Show's website.

20 complimentary Run-of-Show tickets (exclusive of Opening Night) for all advertisers. to share with clients, colleagues and friends.

Distributed at the Fair and available online from: **January 23, 2020** 



# ADVERTISING RATES

2020 WINTER SHOW CATALOGUE ADVERTISING RATES

By Invitation Only: Early Space Reservation Discount

## 10% off until September 27, 2019

Ad Size	Standard Rate	Discount Rate
Full Page, Four Color	\$3000	\$2700
Half Page, Four Color	\$1850	\$1665
2-Page Spread, Four Color	\$5000	\$4500
Preferred Placement	\$3500	\$3150
Inside Covers	\$6500	\$5850



View 2019 Catalogue

To reserve your spot today, contact me:

Jill A. Bossert Director of Advertising Sales The Winter Show Catalogue 718.222.5020 jbossert@nyc.rr.com

Distributed at the Fair and available online from:

January 23, 2020



#### **Deadlines**

10% Discount

Ad Space Reservations:

**September 27, 2019** 

Standard Rate

Ad Space Reservations:

November 12, 2019

**Digital Files** 

and Contract Proofs:

November 20, 2019

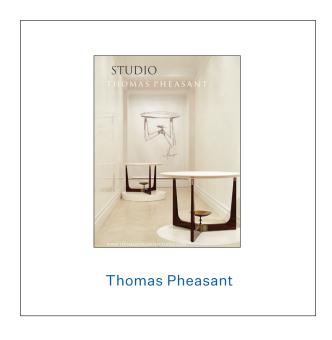
DOWNLOAD 2020
AD CONTRACT AND SPECS

For Ad File Preparation Requirements go to: wintershowadvertising.com

# FEATURED ADVERTISERS













# FEATURED ADVERTISERS

#### Antiques & Fine Art Dealers

Appraisers Association of America Associated Artists LLC Bernd Goeckler Antiques Carl Moore Antiques Gill & Lagodich H.M. Luther Incollect Julius Lowy Frame & Restoration Company Manhattan Art & Antiques Center RAF Jewels Stair Stanley Weiss Collection Wally Findlay Galleries International

#### Carpets & Textiles

William Vareika Fine Art

Antique Textile Galleries Brunschwig & Fils Lee Jofa Stark & Darius Antique Rugs

# Interior Designers,

Nate Berkus Associates

Decorators & Architects Andre Tchelistcheff Architects Branca Interiors Craig & Company Cullman & Kravis **David Scott Parker Architects** Dovle Herman Design Associates Eric J. Smith Architect Ferguson & Shamamian G.P. Schafer Architect Historical Concepts Ike Kligerman Barkley Architects P.C. John B. Murray Architect Markham Roberts Inc.

New York Design Center Peter Pennover Architects Ralph Harvard Susan Ferrier Interiors Suzanne Lovell Victoria Hagan Interiors

#### Insurance & Financial

19/19 Investment Counsel Chubb Crystal & Company First Republic Goldman Sachs Northeast Acquisitions Sound Point Capital Management L.P.

#### Fixtures, Lighting & Reproductions

Chadsworth Columns Charles Edwards Antiques McKinnon & Harris Munder-Skiles P.F. Guerin

#### Museums

Dravton Hall Florence Griswold Museum George Washington's Mt. Vernon Historic New Orleans Collection Peabody Essex Museum Preservation Society of Newport County Shelburne Museum Winterthur Museum, Garden & Library

#### Philanthropy

Bloomberg Philanthropies Holiday House NYC

#### Luxury Retail Alex Sepkus

Bloominadale's **Brooks Brothers** Bulgari Chanel Flizabeth Locke Jewels Neiman Marcus Group Saks Fifth Avenue Salvatore Ferragamo

Bergdorf Goodman

#### **Publications**

ollogA Asian Art Newspaper Condé Nast Media Group Hearst Corporation MODERN magazine New York magazine NYC&G The Art Newspaper The Magazine Antiques

#### Real Estate

Brown Harris Stevens Carriage Properties Sotheby's International Realty Zeckendorf Development

#### **Special Services**

Aiston Fine Art Services Benjamin Moore Paints Calico Wallpaper Canard. Inc. Phoenix Lithographic Corporation Planetary Recreation Rotisserie Georgette Social Register Association Travel with the Met

#### Shows & Auction Houses

2019 Gala Preview of the New York International Auto Show 2019 New York International Auto Show The Art & Antiques Fair Olympia Art Palm Beach Bonhams Auctioneers & Appraisers Christie's

Collective Design Delaware Antiques Show **Dovle Auction House** 

Freeman's Garth's iGavel Auctions

Master Drawings New York.

Naples Art, Antiques & Jewelry Show

**Newport Antiques Show** Palm Beach Art, Antiques &

Jewelry Show

Philadelphia Antiques & Art Show

Potomack Company

San Francisco Fall Antiques Show

Skinner Sotheby's

Weschler's Auctioneers & Appraisers

## 2020 EXHIBITORS

A La Vieille Russie, Inc. Adelson Galleries, Inc. Alexander Gallery

Apter-Fredericks

**Arader Galleries** 

Aronson of Amsterdam

Michele Beiny, Inc.

Carswell Rush Berlin, Inc

H. Blairman & Sons Ltd.

Jonathan Boos

Bowman Sculpture

Browse & Darby Ltd.

Ralph M. Chait Galleries, Inc.

Cohen & Cohen

Thomas Colville Fine Art

Cove Landing

Daniel Crouch Rare Books

Didier Ltd. Donzella

Charles Ede

Peter Fetterman Gallery

Peter Finer

Gemini Antiques Ltd.

Michael Goedhuis

Bernard Goldberg Fine Arts, LLC

Martyn Gregory

Thomas Heneage Art Books

Hill-Stone, Inc.

Hirschl & Adler Galleries

Hirschl & Adler Modern

Hyde Park Antiques, Ltd.

James Infante

Barbara Israel Garden Antiques

Kentshire

Keshishian

Kelly Kinzle

Koopman Rare Art

Lebreton

Les Enluminures

Bernard & S. Dean Levy, Inc.

Lowell Libson & Jonny Yarker Ltd.

Nathan Liverant and Son LLC

Lobel Modern, Inc.

Lost City Arts

Macklowe Gallery, Ltd.

Maison Gerard

Menconi + Schoelkopf Fine Art

Patrick & Ondine Mestdagh

Joan B. Mirviss LTD

Lillian Nassau LLC

The Old Print Shop, Inc.

Thistlethwaite Americana

Peter Pap Oriental Rugs, Inc.

Gerald Peters Gallery

Ronald Phillips Ltd.

Red Fox Fine Art

James Robinson, Inc.

David A. Schorsch ~ Eileen M. Smiles

American Antiques

Schwarz Gallery

S.J. Shrubsole

Elle Shushan

Robert Simon Fine Art

Spencer Marks

Tambaran

Carolle Thibaut-Pomerantz

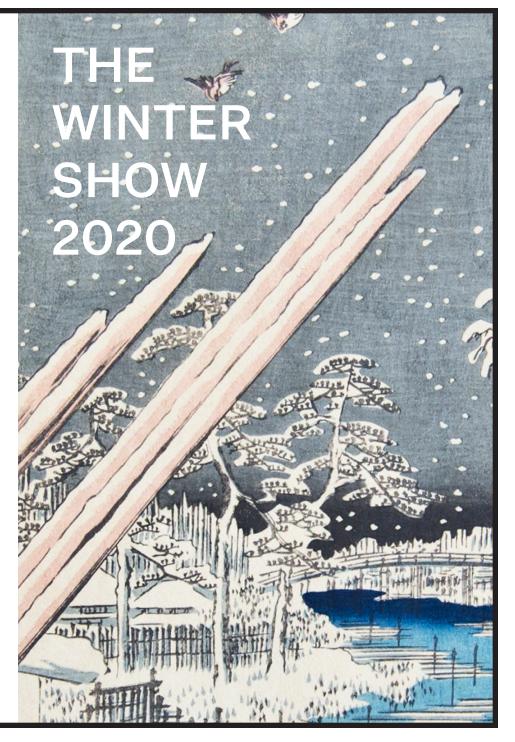
Erik Thomsen

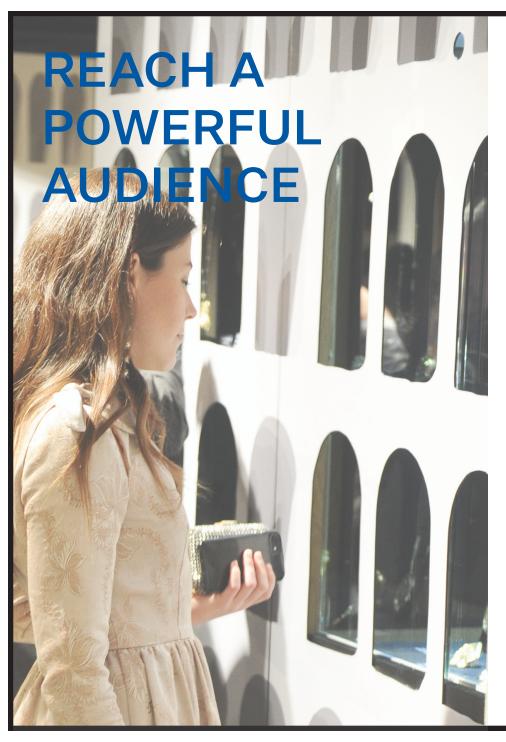
Throckmorton Fine Art, Inc.

Wick Antiques, Ltd

Robert Young Antiques

Pavel Zoubok Fine Art





## REACHING YOUR AUDIENCE

84% of visitors have one or more homes in the New York metropolitan area, with second and third homes in Westchester and Fairfield counties, the Hudson River Valley, and the Hamptons.
Others fly in from major cities such as Los Angeles, Atlanta, London, and Paris.

The Winter Show's advertising and marketing campaigns target consumers of art, antiques, and luxury goods; design-world influencers; and lovers of culture and the arts.

Affluent, knowledgeable collectors attend the Fair year after year to purchase museum -quality art and antiques for their homes and collections.

Visitors to the Fair include such notables as
Martha Stewart, Nate Berkus, Oprah Winfrey,
Isaac Mizrahi, Alexa Hampton, Zac Posen,
Sigourney Weaver, Anderson Cooper, Nicky Hilton
Rothschild, Leonard Lauder, and more.

Who else attends? Designers, curators, and editors from all over the globe.

## SUPPORT A VITAL ORGANIZATION

All net proceeds from The Winter Show support East Side House Settlement, a community-based organization in the South Bronx.

By advertising with us you contribute to one of New York City's most effective non-profits. In 2019, East Side House was named a Charity Navigator 4-Star charity for the eighth consecutive year.

East Side House works with schools, community centers, and other partners to bring quality education and resources to residents of the Bronx and Northern Manhattan.

Recognizing education as the key to economic and civic opportunity, the organization helps approximately **10,000 individuals** annually improving their lives with programs ranging from basic literacy to specialized technology training.

eastsidehouse.org



# STYLISH AND AFFLUENT



## **ADVERTISE**

The Winter Show is an increasingly diverse international showcase of art and design spanning 5,000 years, with offerings from pre-history to the 21st century. A "gold-star" appointment on New York's social calendar, it's an engaging affair that stretches beyond fine and decorative arts and tempts an audience as diverse as the impeccable works that fill the storied Park Avenue Armory.

The Winter Show catalogue delivers a stylish, intelligent, influential, affluent, and qualified audience. Contact Jill A. Bossert today for more information about the rewards of advertising in The Winter Show catalogue, and be a part of New York's most prestigious, elegant, and generous fair!

#### Jill A. Bossert

Director of Advertising Sales The Winter Show Catalogue jbossert@nyc.rr.com 718-222-5020

